



**Betsy Johnson**  
REGIONAL HOSPITAL

April 7, 2004

Mr. Earl Jones, Chairman  
Board of Trustees  
Good Hope Hospital  
Post Office Box 668  
Erwin, North Carolina 28339

Dear Earl:

The Board Members of Betsy Johnson Regional Hospital want to jointly develop a single not-for-profit healthcare system to serve all of Harnett County. I am, therefore, respectfully requesting that you consider negotiating with us to develop a viable not-for-profit healthcare system for the citizens of Harnett County. We encourage the Good Hope Board to again consider collaborating with BJRH without Triad Hospitals, Inc.

We heard the requests of citizens throughout our County about their desire to have significant healthcare services in towns other than Erwin and Dunn. We believe that together we can achieve more for our community. Through a positive collaboration, we can meet the physical, mental, and wellness needs of the community, thus improving the Quality of Life for all citizens

We can develop regionalized services. We can build unity between townships. We can enhance economic growth for Harnett County. And, we believe these services can be provided to the community in accordance with the criteria set forth in the State Health Plan. We would like to accomplish these things with Good Hope Hospital.

Although our window of opportunity has passed to build one replacement facility for our two hospitals, the significant expansion at the Betsy Johnson campus, along with services in Lillington, Erwin and other locations would significantly enhance access to healthcare services for the people throughout our service area. **This** can be accomplished under a shared governance structure.

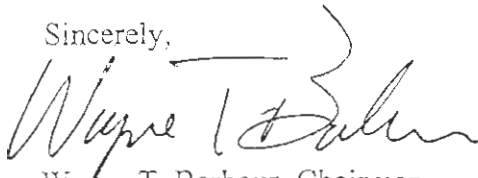
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Health systems operating one facility with inpatient beds and outpatient services provided at multiple locations have proven successful in communities throughout North Carolina and across the Country. This type of expansion is consistent with the recommendations submitted to us by Tom Matherlee with the assistance from a Duke Endowment Grant.

The Board of Betsy Johnson Regional Hospital continues to desire to work with the Good Hope Hospital Board in efforts to develop a viable not-for-profit healthcare system for the Harnett County citizens.

We look forward to working with you to meet the healthcare needs of our community. Please give me a call at your convenience to discuss possible collaborations.

Sincerely,

A handwritten signature in cursive script, appearing to read "Wayne T. Barbour". The signature is written in black ink and is positioned above the printed name.

Wayne T. Barbour, Chairman  
Board of Trustees

WTB:jm

cc: Good Hope Hospital Board of Directors  
Don Annis, CEO Good Hope Hospital